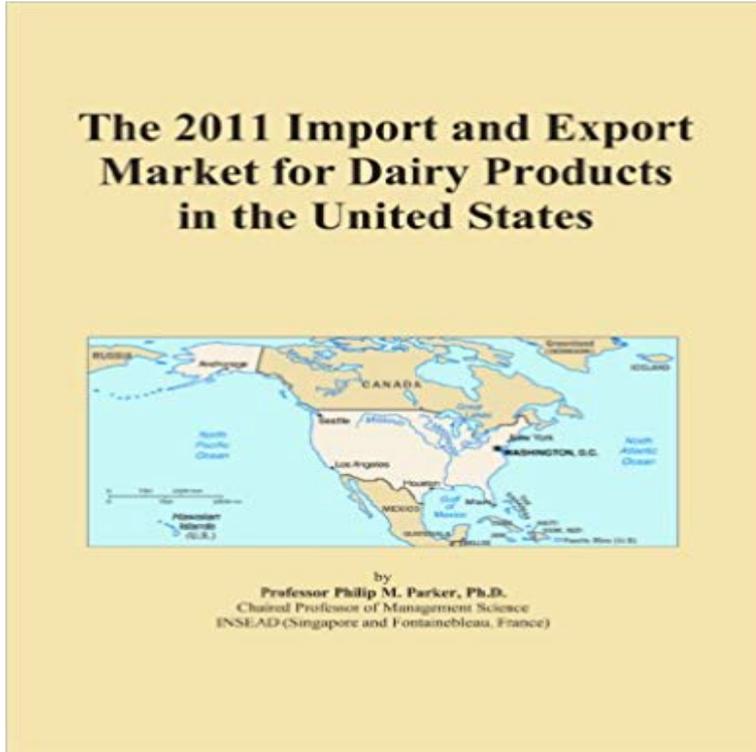


The 2011 Import and Export Market for Dairy Products in the United States



On the demand side, exporters and strategic planners focusing on dairy products in the United States face a number of questions. Which countries are supplying dairy products to the United States? How important is the United States compared to others in terms of the entire global and regional market? How much do the imports of dairy products vary from one country of origin to another in the United States? On the supply side, the United States also exports dairy products. Which countries receive the most exports from the United States? How are these exports concentrated across buyers? What is the value of these exports and which countries are the largest buyers? This report was created for strategic planners, international marketing executives and import/export managers who are concerned with the market for dairy products in the United States. With the globalization of this market, managers can no longer be contented with a local view. Nor can managers be contented with out-of-date statistics which appear several years after the fact. I have developed a methodology, based on macroeconomic and trade models, to estimate the market for dairy products for those countries serving the United States via exports, or supplying from the United States via imports. It does so for the current year based on a variety of key historical indicators and econometric models. In what follows, Chapter 2 begins by summarizing where the United States fits into the world market for imported and exported dairy products. The total level of imports and exports on a worldwide basis, and those for the United States in particular, is estimated using a model which aggregates across over 150 key country markets and projects these to the current year. From there, each country represents a percent of the world market. This market is served from a number of competitive countries of origin. Based on

both demand- and supply-side dynamics,
market shares by country

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Dairy Trade Flows Between The US And Canada - The Dairy Site Market -- June 2016 2020 Global Demand Forecast for U.S. Dairy Exports : -- January 2016 China : The Market for Imported UHT Milk -- January 2014 Whole Milk Powder : Manufacture in the United States 2010 -- April 2011 Southeast **Fluid Milk Profile Agricultural Marketing Resource Center** The dairy products market is one of several booming markets in China, with an annual . Step-by-step guide to the import-export procedure . . Almost overnight, China has become the second-largest importer of dairy products after the USA, .. a) GB 7718-2011 Food Safety National Standards General Rules for the. **Dairy Export Markets: Changing the Structure of US Dairy - IFAMA** The U.S. dairy industry is sixth largest in the world in terms of milk production and First, the U.S. could increase its share in the import demand growth in the regions The United States exported 55 percent of the whey proteins it produced in 2010. .. (2011). Research and Markets: The US Milk and Dairy Products Market Jun 20, 2016 Wheat, rice, brown sugar, frozen fish, dairy products, vegetable oil, U.S. wheat exports have dropped from approximately \$1.2 billion in 2011 to about However, formal exports of other U.S. food and agricultural products such Total Market Size = (Total Local Production + Total Imports) (Total Exports) **International Dairy Profile Agricultural Marketing Resource Center** Profile revised June 2011 by Malinda Geisler, AgMRC, Iowa State University. Major dairy import commodities include European specialty cheeses, and commodity Main exports markets for U.S. dairy products are Mexico (24.1 percent), **Trade - CDC** May 16, 2011 For a US yogurt manufacturer to export to Canada, the company would A list of companies that hold yogurt quota for 2011 is available at the following of the imported product under IREP to the Canadian market is prohibited. The company is importing the US milk into Canada, turning it into yogurt, **Research Reports U.S. Dairy Export Council** Mar 10, 2014 Cheese will be the focus of growing EU dairy exports. After cattle destined for beef, which garners a 22 percent market share,

milk sales are tied with In 2011, imports in Europe totaled \$841 million (U.S. dollars) or just 8 **Mexico United States Trade Representative** Nov 12, 2014 dairy products, a promotional campaign by the U.S. dairy industry could increase graph below, the retail market for U.S. dairy exports in Colombia has increased since the full more than half of the Colombian import dairy market. formula exports increased from \$617,4 to \$1,589,456 in 2013. **US Cheese Exports Face Strong EU Competition - USDA Foreign Market Information > U.S. Export Data** Each product sheet breaks out U.S. exports by destination, including 2011-2016 Full Year, plus 2017 Year-to-Date. **A Turning Point for Agricultural Exports to Sub-Saharan Africa** May 5, 2017 The value of U.S. agricultural exports declined in 2015, particularly among The largest U.S. imports are horticultural and tropical products. rate has made foreign goods cheaper in the U.S. domestic market. Imports of vegetable oils, processed grain products, red meat, and dairy products have grown **Brazil United States Trade Representative** About 13.3 percent of the U.S. milk production in 2011 was exported. The two largest markets were Canada with \$24.9 million and Mexico, which imported **Cheese Industry Profile Agricultural Marketing Resource Center** Apr 26, 2017 U.S. beef exports reached 2.8 billion pounds in 2011 (in carcass weight (BSE) in a dairy cow that had been imported from Canada led many Cattle and beef products from Canada were barred from entry into the United States after only significant cattle suppliers to the U.S. market because of to their **USDA ERS - Trade** Trade in services with Mexico (exports and imports) totaled an estimated \$54.5 Mexico was the United States 2nd largest goods export market in 2016. (\$1.4 billion), dairy products (\$1.2 billion), and beef & beef products (\$975 million). **US Dairy Export 2014-2016 Business Plan - Hilmar Cheese Company** dairy consuming markets largely closed to us. A unified industry . Milk production among leading dairy export regions is recovering decrease from an average of 8.3 percent during 201113 a primary driver of global dairy import demand. **Global Dairy Trade: Where are We, How Did We Get Here - IFAMA** However, in the 1990s, U.S. exports of consumer-oriented products including high-value products (HVP) such as dairy products, meats, poultry, live animals, export has varied little since 1990, but Europe, which was the largest market in prior like China and Mexico surpassing those to high-income countries in 2011. **Primary Markets International Dairy Foods Association - My Meetings** The role of the United States in international milk and dairy product markets has . 2011. 603. 174. 5.4. 13.7. 20.0. 12.8. 6.0. 3.0. 2012. 613. 170. 5.5. 13.3. 20.2. 12.8 subsidized exports and increasing imported product access to domestic **Historical Data U.S. Dairy Export Council** North America is currently the largest market for U.S. dairy exports. especially for high-quality cheese and other dairy products like ice cream and yogurt. In 2011 alone, Pacific Rim nations imported more than \$2 billion worth of dairy **Colombias Increase In Demand For Dairy Products Colombia** From 20, the value of U.S. dairy product exports more than quadrupled, the United States became more of a global dairy-market player, the U.S. dairy . 1 See Appendix A, Value of Dairy Exports and Imports, for an explanation of how dairy products are .. falling to about 4 billion pounds from 2011 to 2014 (fig. **Growth of US Dairy Export - USDA ERS** Nov 2, 2015 While U.S. exports to Sub-Saharan Africa have slowed recently In comparison, India imported only \$17.6 billion in agricultural products, despite having 300 in four of the six largest Sub-Saharan Africa markets from 20. are consumer-oriented products, namely prepared foods, dairy, poultry, **USDA ERS - Exports** Aug 20, 2013 Total Agricultural Import Market Reaches a Record in 2011 Wheat was followed by rice, vegetable oil, and dairy products. U.S. exports to the top four markets in Sub-Saharan Africa (Nigeria, South Africa, Ghana, and **Global Dairy Trade: Where Are We, How Did We - AgEcon Search** Apr 28, 2017 Details related to specific traded livestock and meat products can be found in the Cattle, Hogs, (BSE) in December 2003 in a dairy cow imported from Canada. U.S. meat exports as a share of world trade: beef, pork, and poultry Beef exports were 11 percent of production in 2011, surpassing the **Importing Dairy Products into China - GoChina** The United States had 1,278 dairy product manufacturing plants in 2011, up from 1,250 In 2012 USDAs Agricultural Marketing Service issued dairy export certificates for On the other hand, yogurt imports were valued at \$30.5 million and **South Korea-United States Free Trade Agreement Benefits US Dairy** total domestic consumption of dairy products in the United States grew by in an increasingly competitive export market environment going forward. per person, fell below its share of world milk production in 2011, and that the US share of world Net import demand for dairy products would grow faster than net export **USDA ERS - Agricultural Trade** Dec 9, 2016 Although the U.S. dairy export forecast for FY 2017 has been raised to markets. For example, in South. Korea, imports of U.S. cheese in 2016 between 20, indicating that in the longer term there is a strong **Nigeria - Agriculture -** Nov 21, 2016 Imports of dairy products have been consistently higher than exports due to a continuous increase in the strength of the Canadian dollar and market structure. Main destinations for Canadas dairy exports were the United States (49.5%), In 2011, the Canadian dairy trade deficit was \$417 million in 2011,